DEPARTMENT OF INSURANCE, FINANCIAL INSTITUTIONS AND PROFESSIONAL REGISTRATION

P.O. Box 690, Jefferson City, Mo. 65102-0690

Our File Number 124005

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IN RE: Sheldon A. Gray 12612 Cambridge Ln Leawood, KS 66209

MANDE OF

DEPT OF INSURANCE,

VOLUNTARY FORFEITURE

It is hereby agreed by SHELDON A. GRAY and the Consumer Affairs Division of the Department of Insurance, Financial Institutions and Professional Registration, as follows:

WHEREAS, John M. Huff is the duly appointed Director of the Department of Insurance, Financial Institutions and Professional Registration, State of Missouri (hereinafter, Director) whose duties, pursuant to Chapters 374 and 375, RSMo, include the supervision and regulation of the business of insurance;

WHEREAS, the Consumer Affairs Division of the Department of Insurance, Financial Institutions and Professional Registration is charged with investigating producers and companies engaged in the business of insurance pursuant to Section 374.085, RSMo and is authorized by the Director to recommend enforcement action under the laws relating to insurance;

WHEREAS, SHELDON A. GRAY is licensed as an insurance producer by the Department of Insurance, Financial Institutions and Professional Registration, pursuant to Chapter 375, RSMo;

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WHEREAS, the investigation by the Consumer Affairs Division revealed SHELDON A. GRAY violated our insurance laws and is subject to enforcement action by the Director for the following:

- Grounds for discipline exist under Section 375.141.1 RSMo (Supp. 2011), the director may suspend, revoke, refuse to issue or refuse to renew an insurance producer license for any one or more of the following causes:
 - (2) Violating any insurance laws, or violating any regulation, subpoena or order of the director or of another insurance commissioner in any other state; and
 - (5) Intentionally misrepresenting the terms of an actual or proposed insurance contract or application for insurance; and
 - (8) Using fraudulent, coercive, or dishonest practices, or demonstrating incompetence, untrustworthiness or financial irresponsibility in the conduct of business in this state or elsewhere; and
- 2. 20 CSR 700-1.100 Producer Service Agreements

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- (2) Each producer service agreement may cover multiple contracts of insurance negotiated or procured for the same insured or prospective insured where the
 - insurance producer's compensation falls within the requirements of section 375.116.3, RSMo. Each insurance producer shall retain one (1) copy of the producer service agreement in the producer's office for three (3) years and deliver one (1) copy to the insured.

(3) The producer service agreement shall contain a list of the policies it covers.

WHEREAS, SHELDON A. GRAY has been informed of the nature of his violations, of his right to counsel and of his right to contest any attempt by the Department of Insurance, Financial Institutions and Professional Registration, to discipline his insurance producer license, or to recover whatever penalties or other monetary relief as may be provided for by statute, and

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states that he understands his rights to contest any such actions;

NOW, THEREFORE, in lieu of the institution by the Department of Insurance, Financial Institutions and Professional Registration of any action to revoke or suspend the insurance producer license of SHELDON A. GRAY or to impose any other penalties provided for by statute for the above-described violations, after being afforded the opportunity to consult legal counsel, SHELDON A. GRAY, does hereby voluntarily and knowingly surrender and forfeit the sum of \$500.00, such sum to be paid into the Missouri State School Fund pursuant to Sections 374.046 and 374.280, RSMo.

SHELDON A. GRAY shall submit this sum to the Department of Insurance, Financial Institutions and Professional Registration, by cashier's check or money order made payable to the Missouri State School Fund no later than February 21, 2012.

DATED: 2/7/2012

DATED: 2.15.12

SHELDON A. GRAY.

Producer License No. 268547

MATT BARTON, Director Division of Consumer Affairs

DATED: 2.15.12 M. HUFF, Director JOF

Department of Insurance, Financial Institutions & Professional Registration

Return to: Department of Insurance, Financial Institutions & Professional Registration Attn: Dennis Fitzpatrick P. O. Box 4001 Jefferson City, MO 65102